

Utah Department of Health Selects 3M and CareAdvantage

Salt Lake City, Utah (Oct 26, 2008)—3M Health Information Systems and CareAdvantage, Inc., have been selected by the Utah Department of Health (UDOH) to provide a comprehensive software solution that supports Utah’s creation of an All Payer Database to collect and analyze statewide health insurance claims. Using 3M™ Clinical Risk Grouping (3M CRG) Software in conjunction with CareAdvantage’s RPNavigator data mining tool, the UDOH All Payer Database will provide valuable information to improve healthcare quality, control costs, educate consumers and policymakers, and promote healthcare transparency.

Utah’s All Payer Database is the first in the country to collect statewide health insurance claims for the purposes of analyzing entire episodes of care. An episode of care is defined as a complete course of care from the initial diagnosis through treatment and follow-up. Episode of care analysis will help the UDOH uncover how limitations in access to health care may impact costs. For example, data can identify the cost of caring for newborns whose mothers had limited or no prenatal care, in comparison to the cost of caring for newborns whose mothers had the recommended number of prenatal visits.

“When evaluating healthcare cost data, it is important to understand the impact of the chronic disease burden on the population,” said Norbert Goldfield, M.D., Medical Director, 3M Health Information Systems. “Adjusting results for severity of illness of chronically ill individuals is critical to an accurate episode of care analysis as sicker, higher severity diabetic individuals, for example, incur greater costs for either procedures or additional diseases. The 3M Clinical Risk Grouping software will provide Utah with the capability to understand the impact of the severity of illness.”

“The state of Utah’s All Payer Database (APD) is an ambitious project that will assist in the analysis of a variety of healthcare data, including episode of care analysis across payers,” said Mark Gaskill, APD Program Manager for the Office of Health Care Statistics, the Utah Department of Health. “In evaluating software options, we came to the conclusion that 3M



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Health Information Systems and CareAdvantage offered the most advanced tools to meet our needs. We believe the 3M and CareAdvantage solution will greatly advance Utah's health reform efforts while providing a powerful mechanism to expand financial analysis of healthcare, public health reporting, and research partnerships.”

CareAdvantage's integrated solutions incorporate data warehousing, data mining and analytics, risk stratification and predictive modeling. CareAdvantage has seven years experience in using the 3M™ Clinical Risk Grouping classification methodology, which has enabled the company to develop and enhance its predictive modeling and decision-support tools.

CareAdvantage will use its RPNavigator data mining tools to provide an overall view of the health status of the state of Utah's population, including costs and risk-adjusted episodes of care by facility, payer and provider.

“CareAdvantage welcomes the opportunity to provide its RPNavigator product to the Utah Department of Health along with the 3M CRGs,” said Dennis J. Mouras, President and CEO of CareAdvantage, Inc. “We expect that by using RPNavigator, the UDOH will easily meet its objectives for transparency and analytic capabilities.”

RPNavigator employs 3M™ Clinical Risk Groups, a classification methodology developed by 3M Health Information Systems that stratifies and severity adjusts a health plan population. 3M CRGs can provide the basis for a comparative understanding of severity, treatment, best practice patterns, and disease management strategies. Because 3M CRGs are clinically precise, they can be a powerful tool for disease management, provider profiling, as well as measuring and improving quality of care and outcomes.

To learn more about 3M Clinical Risk Grouping Software, call 800-367-2447 or visit www.3mhis.com. For information about CareAdvantage RPNavigator, visit www.careadvantage.com or call 866-863-6555.

About CareAdvantage, Inc.

CareAdvantage, Inc. (CAI), founded in 1994, offers data analytics, healthcare management, information technology and consulting services to health plans, employers, organized labor, national consulting firms, hospital systems, providers, state and local governments and other



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purchaser groups. CAI's proprietary tool RPNavigator, in concert with the 3M™ Clinical Risk Grouping classification methodology, uses data transparency to improve clients' decision making. RPNavigator allows clients to assess and analyze projected healthcare cost drivers, identify members at high-risk of incurring significant healthcare costs, assess members and healthcare providers with aberrant utilization patterns, and monitor quality performance.

The CareAdvantage team consists of former health plan executives, senior medical directors, and care management operation directors, as well as experts in clinical data analysis and information technology.

About 3M Health Information Systems

3M Health Information Systems delivers comprehensive software and consulting services to help organizations worldwide improve documentation, quality, and financial performance across the healthcare continuum. With more than 25 years of healthcare experience and expertise, 3M offers integrated solutions for transcription, speech recognition, clinical documentation improvement, documentation management, computer-assisted coding, quality, and revenue cycle management.

3M Health Information Systems is part of 3M Health Care, one of 3M's six major businesses, providing world-class innovative products and services to help healthcare professionals improve the practice, delivery and outcome of patient care in medical, oral care, drug delivery, and health information markets.

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