

CAREADVANTAGE, INC. PRESENTS:  
“NY MEDICAID CRG WEBINAR SERIES”

CareAdvantage, Inc. (CAI) conducted its first informational Clinical Risk Group (CRG) webinar for New York State (NYS) Medicaid plans on Thursday, April 3<sup>rd</sup>. Overwhelming participation by representatives from numerous NYS Medicaid Plans was a strong indicator that participants are understandably concerned about preparing their respective plans for the imminent and significant change in the reimbursement methodology that NYS is now implementing. Beginning in the Spring of 2008, 25% of each Managed Medicaid Plan’s premium will be based on a CRG risk score. Mercer has already extracted diagnostic, procedural and pharmacy data to generate each plan’s risk score based on the CRG algorithm.

CAI’s first webinar, which was entitled “USING CRGs for INCOME OPTIMIZATION and CARE MANAGEMENT”, focused on providing participants with a clear understanding of CRGs and how risk adjustment will impact future reimbursement. The presentation, conducted by CAI clinical experts, provided an overview of CRGs, how they will be used, and how plans can benefit from this major change. The presentation also illustrated how plans can avoid potential adverse affects of the new approach on their payments from NYS Medicaid.

The lively discussion that followed the presentation included a Q&A session for participants that focused on some individual plan concerns. It was apparent from the discussion that those who participated understand why they need to become knowledgeable quickly and viewed CAI, which has been working with CRGs for the past seven years, as a valuable resource to support them through this change. CAI will incorporate new insights gained from this dialogue into subsequent presentations on this important topic.

### **About CareAdvantage**

CareAdvantage, Inc., founded in 1994, provides healthcare management, information technology and consulting services to health plans, employers, national consulting firms, hospital systems, providers and other purchaser groups. CAI’s decision support tools (RPNavigator, RPN<sup>3</sup>), in concert with the underlying CRG classification methodology and RPN APR-DRGs from 3M Health Information Systems, may be used on an enterprise wide basis for various initiatives. The CareAdvantage team consists of former health plan executives, senior medical directors, and care management operation directors, as well as, experts in clinical data analysis and information technology. Learn more by visiting CAI online at [www.careadvantage.com](http://www.careadvantage.com).

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