

Health Information Systems

Press Releases

3M and CareAdvantage, Inc., Offer Integrated Software Tools for Measuring, Forecasting Health Plan Resource Consumption and Risk

SALT LAKE CITY, Utah—November 12, 2003—3M Health Information Systems, a division of 3M Health Care, and CareAdvantage, Inc. (CAI), announced today that the two companies have signed an agreement to integrate 3M All Patient Refined DRG (APR-DRG) Software and 3M Clinical Risk Groups (CRGs) with CAI's RPNavigator, a data-driven risk management tool that helps health plan management, providers, employers and other health care purchasers better understand and forecast resource consumption, risk and costs associated with their respective health populations.

3M APR-DRG Software, the industry's leading severity adjustment and risk of mortality classification system, identifies statistical differences in severity, mortality, resource use and patient care across healthcare organizations. Comparisons can then be made in terms of length of stay, cost, and certain outcomes, so that variances from the norm can be identified and addressed. 3M Clinical Risk Grouping Software groups health plan members according to risk related to that individual's clinical history and demographic information.

CAI will integrate 3M software with its RPNavigator solution to help transform health plan data, such as inpatient, outpatient and pharmacy claims and encounters, into actionable information for CAI clients, helping them identify and reduce unnecessary risk and utilization, while improving quality of care, cost savings, and provider relations.

"Our agreement with CAI represents an innovative solution for purchasers of health care services and benefits who are concerned with improving care quality and decreasing costs for their member populations," said Norbert Goldfield, M.D., medical director for 3M Health Information Systems. "By integrating 3M's market-leading severity adjustment system and clinical risk grouping software with CAI's RPNavigator, we can help ensure that health plans and employers have access to meaningful and valid information for comparisons of patient outcomes and for assessing future risk associated with those outcomes."

"RPNavigator provides a unique solution for helping the health care industry and corporate America to determine why clinical resource consumption and costs are higher for certain health plan members and disease-related populations," said Dennis Mouras, president and CEO of CAI. "By integrating 3M software with RPNavigator, we can provide information that can be used by our clients to proactively identify and prevent gaps in care, as well as manage practice pattern variations, which are among the leading drivers of increased health care costs."

3M APR-DRG Software is used for comparative profiling, clinical pathway development, quality assurance, and measurement of provider performance in more than 2,000 health care settings nationwide, including state agencies, state hospital associations, and business coalitions in 25 states. 3M Clinical Risk Grouping Software helps identify and classify patients into clinically meaningful groups for risk adjustment. CRG-adjusted payment rates minimize financial incentives for adverse selection, provide increased incentives for health plans to treat high-risk patients, and promote financial and clinical efficiency in care delivery.

About CareAdvantage, Inc.

Headquartered in Iselin, New Jersey, CareAdvantage, Inc. (OTC: CADV) is a management consulting company specializing in the improvement of health care delivery, quality and cost. For the past 10 years, CareAdvantage (CAI) has worked with many leading health plans to develop effective, affordable and timely data-driven strategies that improve case, disease and utilization, as well as operations and network management. In addition, CAI's expertise has also helped numerous clients assess the efficiency and effectiveness of their health care and benefit management initiatives. These services have empowered these clients with the information, skills and guidance necessary to facilitate future purchasing decisions and optimize managerial and administrative practices. For more information on CareAdvantage, Inc. please visit www.careadvantage.com.

About 3M Health Information Systems, part of the 3M Health Care family

3M Health Care is the largest and one of the fastest growing of seven major 3M businesses serving medical, dental, pharmaceutical and personal care markets. 3M Health Information Systems, a division of 3M Health Care, is a leading provider of advanced software tools and services that help healthcare organizations capture, classify, and manage accurate healthcare data. Built on a foundation of more than 20 years of clinical, financial and administrative expertise, 3M HIS products help ensure the quality of data, which drives an organization's ability to manage revenue, comply with regulations, improve quality of patient care and manage resources effectively. More information about 3M Health Information Systems is available at www.3Mhis.com, and by calling 800-367-2447.

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